

## **DIRECTOR - WATER & WASTEWATER JOB OPPORTUNITY**

(Ref. BPA0626)

Bosch Projects Australia, a member of the multi-disciplinary Bosch Holdings group of companies founded in 1961, is seeking an experienced Water and Wastewater-Director, to establish and grow this capability in the Australian market. This strategic opportunity will be based in Southeast Queensland and will work closely with the Managing Director – Australia.

This opportunity is suited to a commercially minded leader who can operate as a Business Partner, building and scaling the Water & Wastewater offering within Bosch Projects Australia. The focus is on originating opportunities, shaping market presence, delivering project outcomes and creating a sustainable pipeline of infrastructure work aligned with the broader Infrastructure Division growth strategy.

Working closely with the Managing Director, the successful candidate will take accountability for market development, client acquisition, strategic partnerships, technical delivery capability and the long-term commercial success of the water and wastewater business.

### **KEY RESPONSIBILITIES**

#### **1. Business Creation, Growth & Strategy**

- Develop and execute a Water & Wastewater business growth strategy aligned with the Australian infrastructure business plan;
- Identify and pursue opportunities in municipal and industrial water, wastewater and associated infrastructure sectors e.g. roads;
- Contribute to overall Infrastructure Division strategy alongside the Managing Director; and
- Establish the business as a recognised and competitive player in the Australian market.

#### **2. Business Development, Partnerships & Client Engagement**

- Lead marketing, networking and client engagement initiatives across public and private sectors;
- Secure new work through both competitive tenders and relationship-driven opportunities;
- Build and maintain strong relationships with key stakeholders, including utilities, municipalities and industrial clients; and
- Identify, negotiate, and pursue partnership and collaboration opportunities to enhance market reach and create long-term business value.

#### **3. Project Delivery & Operational Management**

- Oversee the execution of all Water & Wastewater projects to ensure delivery on time, within budget and to required quality standards;
- Ensure compliance with Bosch Projects' Quality Management System and project governance frameworks;
- Manage project risks, commercial performance and contractual obligations;
- Drive continuous improvement in delivery methodologies and technical standards; and
- Manage and coordinate all financial aspects of divisional projects, including invoicing, forecasting, and debtor control.

#### **4. Resource & Team Leadership**

- Build, lead, and mentor a high-performing Water & Wastewater team;
- Manage recruitment, skills development and succession planning;
- Optimise resource utilisation across projects and collaborate with other divisions/regions where required; and
- Foster a culture of accountability, collaboration and technical excellence.

#### **5. Cross-Divisional Collaboration**

- Coordinate with other Bosch Projects divisions (e.g., roads and developments, structural, mechanical, electrical, sugar and industrial) and regions to deliver multidisciplinary projects; and

- Promote synergy across the Bosch Holdings group to maximise value and capability.

## **KEY REQUIREMENTS**

### **1. Qualifications**

- Bachelor's degree in Civil, Mechanical, Chemical, or Environmental Engineering (or equivalent); and
- Be registered as a professional engineer (RPEQ).

### **2. Experience**

- Minimum 12–15 years' experience in engineering, infrastructure or a related commercial environment, with a strong focus on municipal infrastructure;
- At least 5 years' experience delivering infrastructure projects in Australia;
- Proven experience in a leadership, business partner, entrepreneurial or general management role;
- Demonstrated success in business development, securing projects and converting market opportunities into sustainable revenue; and
- Experience managing multidisciplinary engineering projects.

### **3. Skills & Competencies**

- Experience and understanding of the 12d design package (added advantage);
- Good understanding of Australian standards and regulatory frameworks;
- Strong commercial, financial and entrepreneurial acumen;
- Excellent leadership and team development capability;
- Strategic thinker with a business-building mindset and hands-on delivery capability;
- Strong client relationship and stakeholder management skills; and
- In-depth understanding of water and wastewater systems, including conveyance and associated infrastructure.

### **4. General**

- A valid visa will be required for applications outside of Australia.

## **WHY JOIN BOSCH PROJECTS AUSTRALIA?**

- Opportunity to build and shape a business platform with significant growth potential;
- Direct influence over strategy, growth and investment decisions
- Strong backing from an established international engineering group while offering scope for entrepreneurial leadership;
- A platform to shape a long-term market presence in Australia
- Exposure to diverse infrastructure and industrial projects; and
- Collaborative, multidisciplinary environment.

## **APPLICATIONS**

- Please apply via: <https://forms.office.com/r/tE2Qf66ZaU>
- (Ref. BPA0626)
- Closing date: 17H00 on 14 July 2026.

Only short-listed candidates will be contacted. Should you not receive any communication after two weeks of closing date, kindly consider your application as unsuccessful.